Product Roadmap Overview

New Unified SAAS Solution Plans

Next Generation of our Supplier Network

Next Generation Agency Offerings

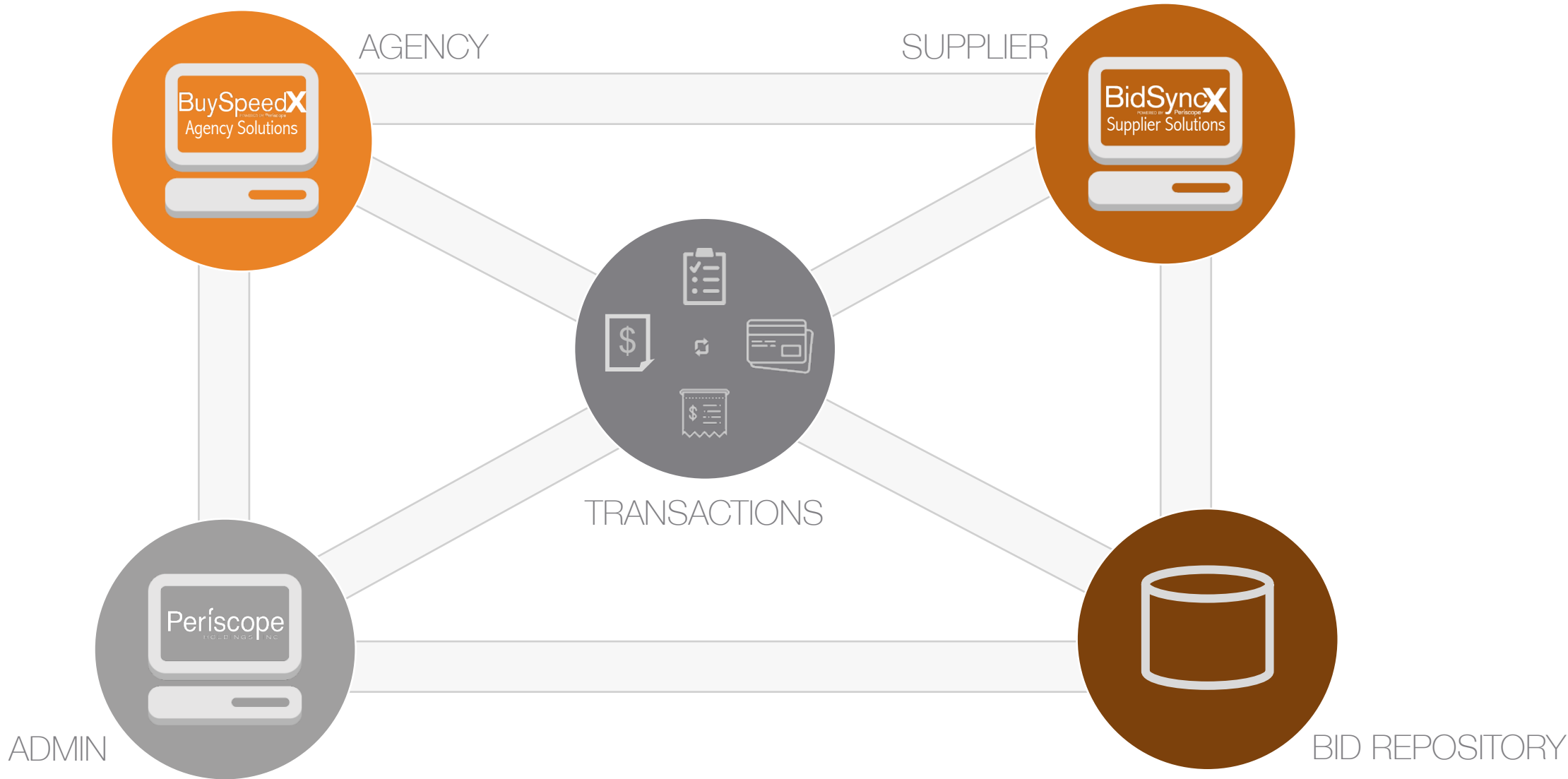evolve'17
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Today's Solutions – Buy**Speed** & Bid**Sync**

IMPROVEMENTS

- **Single Instance**
- **Improve Scalability**
- **Control Cost Increases**
- **Efficient Integrations**
- **Increase Performance**
- **Improved Maintenance**
- **Expandable Features**
- **Faster Updates**
- **Increase the Value for our Customers**
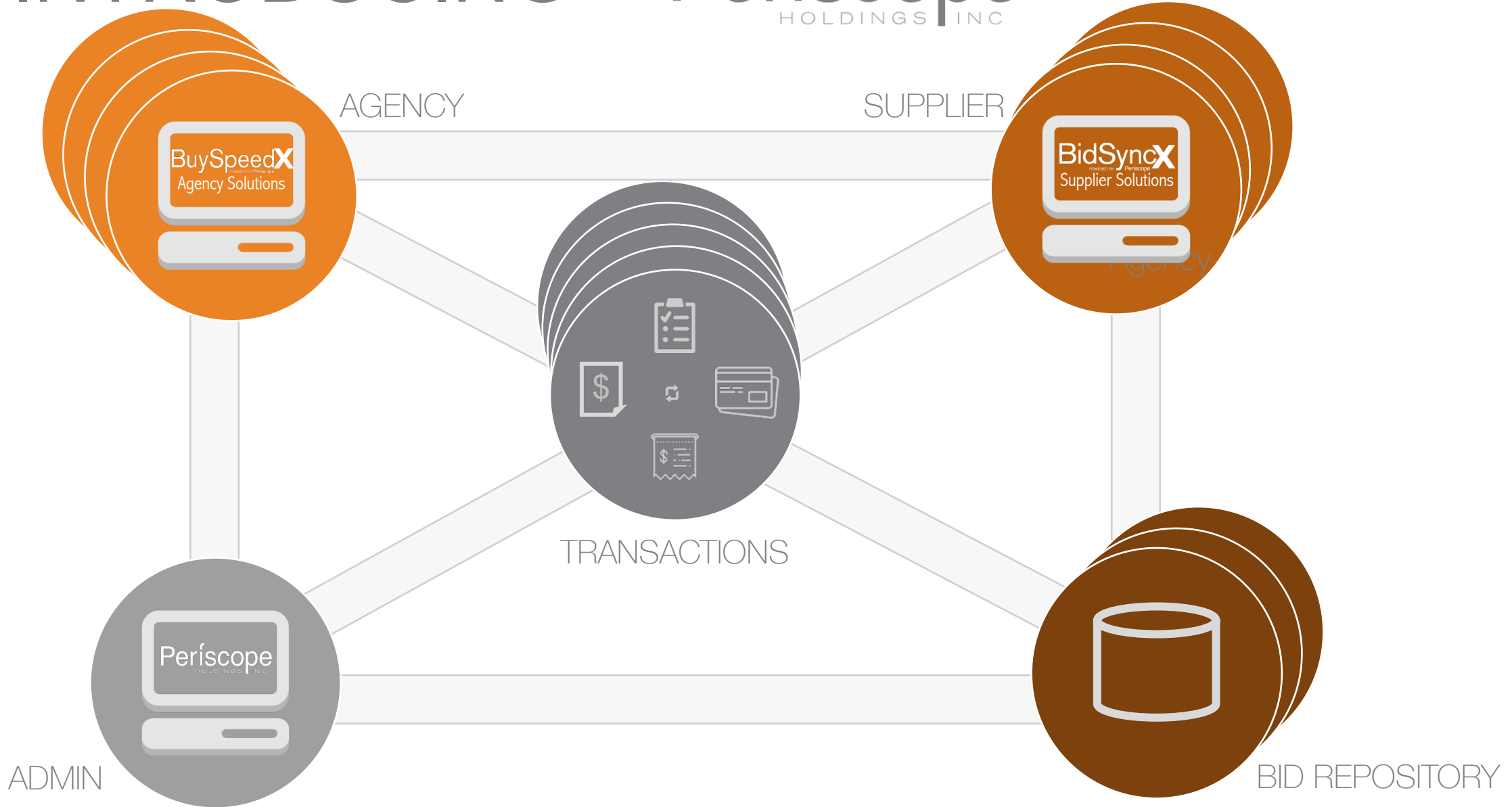
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INTRODUCING – Periscope PLATFORM

HOLDINGS INC

AGENCY

BuySpeedX
Agency Solutions

SUPPLIER

BidSyncX
Supplier Solutions

TRANSACTIONS

Periscope
HOLDINGS INC

ADMIN

BID REPOSITORY

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INTRODUCING – Periscope PLATFORM

HOLDINGS INC

AGENCY

SUPPLIER

ADD-ON MODULES:

BuySpeed**X**
Agency Solutions

BidSync**X**
Supplier Solutions

Agency

CONTRACT LIFECYCLE MANAGEMENT

TRANSACTIONS

CATALOG MANAGEMENT SYSTEM

SUPPLIER PERFORMANCE MANAGEMENT

Periscope

ADMIN

BID REPOSITORY

SUPPLIER PAYMENT ENABLEMENT

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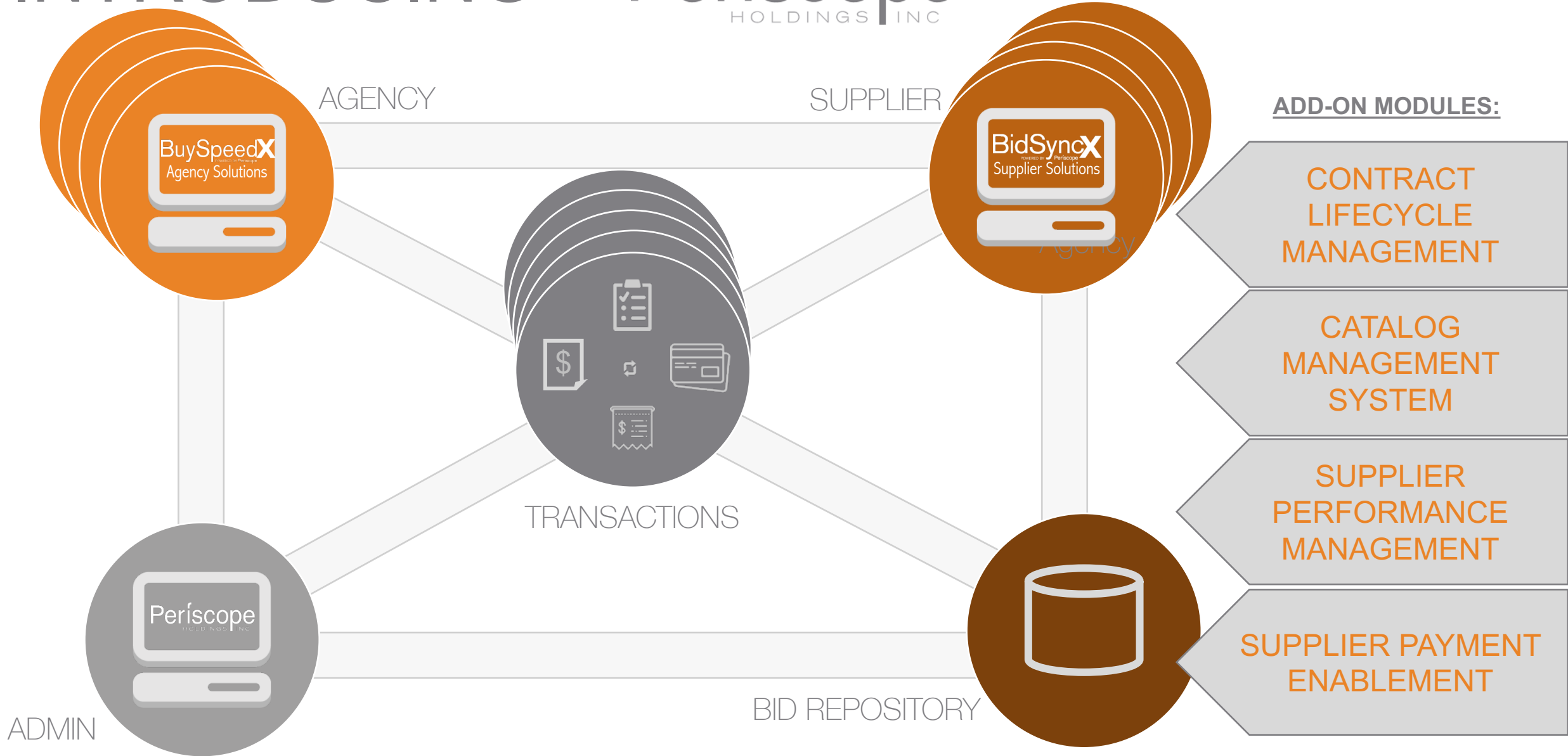
PLATFORM

- Microservices Architecture

- Dynamically Scalable

- Multi-Tenant Architecture

- Tenant Isolation Capabilities

- API – based

- Modular-Adaptable-Expandable

- Cost Efficient

- Modular Automated Deployment

- Continuous Build & Integration

- Agile Development/Ops Rooted

- Fault Resilient

- Auditable Events

- Quicker, Efficient Development

- Enterprise Focused

BuySpeedX - Agency Roadmap 2018

POWERED BY Periscope

Throughout 2018, we plan to introduce our unified Agency SAAS solution that will incrementally provide an enterprise-level solution offering to all our current customers that is secure, highly-performing, feature-rich and cost-effective.

Q3 2018	Q4 2018	Q1 2019
• Utilizes the new Periscope Platform	• New Purchase Orders Module	• Contract Lifecycle Management
• New UX/UI	• Catalog Module	• Enhanced Catalog Module
• Enhanced Supplier integration	• Continued User Interface Enhancements	• Integration Engine Enhancements
• Improved Performance	• Security Enhancements	• Enhanced Reporting
• Unified Agency SAAS Solution	• Enterprise Migration Tools	• UI Improvements
• Focused on Source to Contract	• New Integration Engine	

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BidSyncX

POWERED BY Períscope

Supplier Solutions

Key Insights from Our Supplier Research

Suppliers want to save time throughout the process of finding bids and bidding.

Suppliers want a solution that recommends more relevant bids that match their business.

Suppliers care about a seamless overall customer experience.

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Our product vision is to provide suppliers with a complete, end-to-end solution that enables them to successfully grow their government business.

BidSyncX - Supplier Roadmap 2018

We will be rolling out a significantly redesigned new supplier solution and offerings throughout 2018. This will be the most significant supplier-side innovation our market has seen in years – both from a technology platform and product-feature perspective.

Q2 2018	Q3 2018	Q4 2018
• Relevance Engine	• Search Enhancements	• Full Bid Management
• More Bid Information	• Email Alerts and Notifications Enhancements	• Agency Tracking
• New UX/UI	• Basic Bid Tracking	• CCRM Integration
• New Technology Platform	• Redesigned Bid Dashboard	• Collaboration
• Enhanced BuySpeed-to-BidSync integration	• Enhanced Mobile Site	• Integrated Business Intelligence
• Improved Onboarding	• Related Bids Use	• Bid Response
• Enhanced Customer Service	• Payment Alternatives	• Continued Interface Enhancements
• New paid Subscription Options		

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Key Benefits to You as Agencies

More successful suppliers means happier stakeholders and constiutents

More value for your suppliers within your procurement site/platform, driving user adoption

Higher supplier adoption leads to improved procurement outcomes and less waste

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