



NJSTART Contract Sales Reporting & Supplier Convenience Fee Payment Overview

Purpose: To provide guidance and detailed instructions to NJSTART Marketplace Program suppliers in providing quarterly sales reporting and remitting related convenience fees in NJSTART.

What is Required in Quarterly Sales Reporting

Report All Contract Sales: Contract suppliers participating in the NJSTART Marketplace Program will report Net Purchases under their contracts with the State of New Jersey, including sales to both State agencies and local public purchasing entities.*

Sale Calculation: Net Purchases are defined as gross sale amounts less credits, taxes, regulatory fees, clearly agreed-to “pass-throughs,” and separately stated shipping charges not included in unit prices. Reporting should include both State Agency sales and sales from all Cooperative Purchasing Participants such as municipalities, colleges and universities, local governments, school districts and special districts/entities (inclusive of political subdivisions).

Report Zero Sales: If the supplier has no reportable sales during the quarterly period, a zero sales report should be submitted with no data included.

Criteria for Reporting Transactions: The following criteria should be used by suppliers in determining when to include an item sold pursuant to a participating contract in their quarterly reporting:

- The Purchase Order (PO) or other purchasing document is dated before or during the reporting quarter.
- The invoice date is during the reporting quarter. Receipt of payment related to the invoice is NOT a condition for the transaction to be reported.

Level of Detail: Net Purchases will be reported in the same level of detail shown on the purchasing document (PO). Example: A PO is issued on 02/15/22 by the City of Newark and meets the criteria above for reporting during the quarter. The PO contains two line items. Each item is reported as a separate line in the spreadsheet.

*Supplier Convenience Fee Assessment

For suppliers participating in the Marketplace Program from May 1, 2021 to September 6, 2022, the 1% Convenience Fee is charged on applicable Cooperative Purchasing Program sales. Starting September 6th the Marketplace Program was extended to include the Supplier Convenience Fee on all sales under participating State contracts. Please confirm your State Contract terms and conditions prior to starting your quarterly sales reporting.

Reporting is not retroactive. Reporting starts on the effective date of a newly awarded contract or for an existing contract the date the new amendment was fully executed.

Use the reporting template provided [here](#) to report your Net Purchases. Required fields include:

- NJSTART Department or Local Government Name: the name of the customer buying from you (such as Department of Health or City of Newark)
- PO Date: the date on the face of the PO or other purchasing document from the customer
- PO Number: the customer's PO or other purchasing document number
- Item Description: description of the item purchased as identified on the customer's PO or other purchasing document
- Total Sales Amount Detail: gross sales amount less any credits, returns, taxes, regulatory fees and separately stated shipping fees

Submitting Your Report and Remitting Your Fee by Quarter for 2023

Submit your report to reconciler@mdfcommerce.com and pay using one of the following methods:

Payment Option 1: ACH – direct to Periscope

Bank: Texas Capital Bank, N.A.

Address: 2000 McKinney Ave., Dallas, TX 75201

Phone: 877-839-2265

Account Type: Checking

Routing: 111017979

Account Number: 4011036870

Account Name: Periscope Intermediate Corp, New Jersey Operating Account

Payment Option 2: Remittance Addresses for Checks

First Class Mail

Periscope Holdings Inc.
PO BOX 679255
DALLAS TX 75267-9255

Overnight

Periscope Holdings Inc.
Lockbox Number 679255
1200 E Campbell Rd STE 108
Richardson, TX 75081

Report Deadlines for 2023

Quarter 1: January-March	Reporting due April 28
Quarter 2: April-June	Reporting due July 31
Quarter 3: July-September	Reporting due October 31
Quarter 4: October-December	Reporting due January 31

Payment Documentation

Periscope has published the following documentation to facilitate payment processing:

- [Periscope Holdings, Inc. 2023 W9](#)
- [Periscope Intermediate Corp. 2023 W9](#)
- [Periscope 2022 W-9](#)
- [Periscope DDA Letter](#)