Introducing The NJSTART Marketplace

The State of New Jersey is excited to announce the next evolution of NJSTART, with new shopping technology and local marketing programs designed to drive more purchases on statewide contracts. It's all part of a new cooperative purchasing program to support Governor Murphy's initiatives on expanding the use of shared services and state-awarded contract catalogs to bring more value to both local governments and suppliers.

Join the Marketplace to Expand Business Through Your Statewide Contracts

Online Shopping of Statewide Contract Catalogs The NJSTART Marketplace is a new technology feature of the NJSTART eProcurement System, providing the ability for state and local buyers to easily shop statewide contract catalogs in an online, consumer-like environment. The Marketplace will allow New Jersey buyers to go to one place to view strategically sourced catalogs for participating suppliers, guickly search for their needs and order directly in just a few clicks.

Local Marketing to Promote Your Offerings The State's NJSTART partner, periscope, powered by mdf commerce, is launching a comprehensive marketing campaign to promote your statewide contract offerings to local governments across New Jersey, encouraging buyers to join the cooperative purchasing program, access the Marketplace and purchase from your statewide contracts.

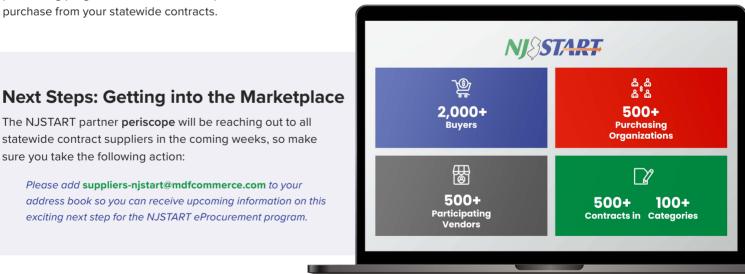
sure you take the following action:

A Focus on Inclusion & Diversity

The NJSTART Marketplace increases the visibility of statecertified minority, women, veteran and disabled-veteran owned businesses and disadvantaged businesses.

A Dedicated Supplier Enablement Team

Don't let the thought of working with another technology tool overwhelm you. First off, the NJSTART Marketplace is designed with a simple catalog upload process. In addition, the state's NJSTART partner periscope has a dedicated supplier enablement team. Specialized in working with government suppliers offering a variety of commodities and services, the periscope Supplier Enablement team will work with you to take the goods and services you offer and turn it into a catalog that can be uploaded into the Marketplace.



Meet periscope: The NJSTART Partner

The State of New Jersey and periscope have been working together since 2005. periscope is a technology and solutions provider focused exclusively on transforming public sector procurement. For the State of New Jersey, periscope is the technology provider and implementer for NJSTART, including the new NJSTART Marketplace. periscope will be leading the technology rollout, supplier enablement and local marketing programs with its New Jersey-based team.

> For more information, contact the NJSTART Cooperative Program supplier enablement team at suppliers-njstart@mdfcommerce.com or at 844-470-5019.