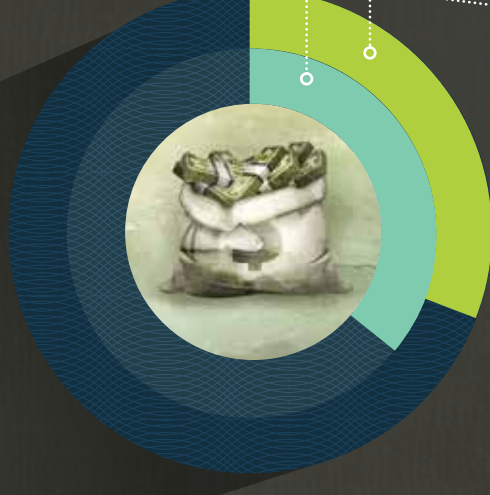


# MODERNIZING

## Public Sector Procurement

Procurement is how governments get work done – from rebuilding infrastructure to modernizing technology to overhauling school curriculum. Modern procurement automates and simplifies the purchasing process while protecting taxpayer dollars and ensuring fair competition. Manual and legacy procurement processes tend to add cost, cause delay and reduce agility. In a recent survey of 138 government IT, finance and procurement decision-makers, the Center for Digital Government (CDG) gauged interest in and future plans around procurement modernization.

### Procurement is Stuck in the PAST



**31%**

of respondents don't have a portal or eProcurement system where they can post bids and RFPs online.

**36%**

use a standalone system for eProcurement that has not been integrated with their financial system.

### ERP Packages Aren't Always Meeting Procurement NEEDS



The **TOP 3** improvements desired include:

**1 49%**

Solutions that are easier to implement as business processes change

**2 35%**

Customizable vendor management

**3 30%**

Built-in requisition/bid/PO support

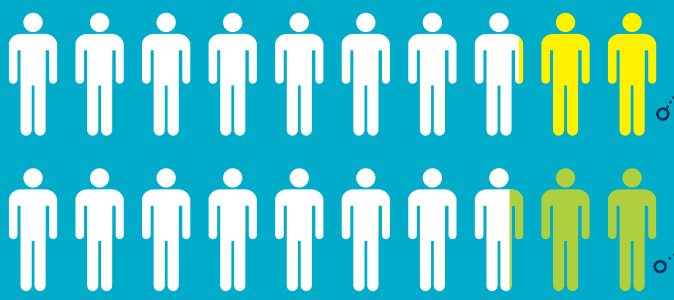
**16%**

of respondents use an eProcurement module that is part of their ERP system.

**27%**

However, desire improved procurement functionality from their ERP system.

### eProcurement is a PRIORITY



**21%**

of respondents are planning on updating or modernizing their eProcurement solution.

**23%**

that don't have an eProcurement solution plan to implement one in the future.

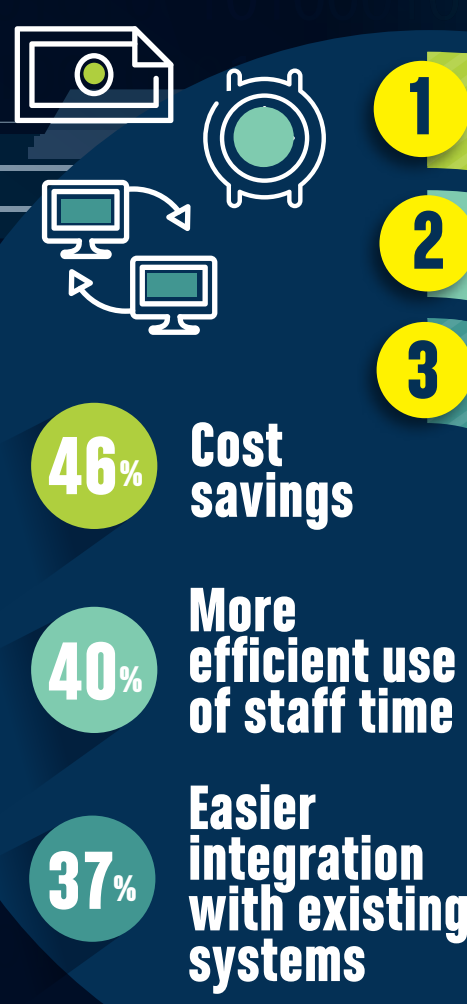
## ADVANTAGES

### of a Purpose-Built eProcurement Solution

**1/4** of respondents are either interested or very interested in best-of-breed eProcurement solutions.



The **TOP 3** criteria that would lead them to adopt a best-of-breed solution are:



### BEST-OF-BREED BENEFITS INCLUDE:

- **Quick to deploy:** A best-of-breed eProcurement module can be up and running in months versus the years it may take to implement the procurement application of an ERP platform.
- **User acceptance:** A purpose-built eProcurement solution is user friendly and tailored to the needs of government, meaning more employees can take advantage of its efficiencies.
- **Ease of implementation:** A best-of-breed module easily integrates into core financial business processes.
- **Cost savings:** Minimal customization is required and agencies can charge a fee for transactions and use that money to reinvest into their ERP or other technology platforms.

To learn more about the benefits of a purpose-built eProcurement solution and how you can implement one in your agency, download CDG's issue brief "title to come" at: