

PERISCOPE HOLDINGS, INC.
AGENCY MSRP LIST PRICE



Periscope ePRO Platform LOCAL Pricing	LIST PRICE									
	Population - City & County									
	0 -250K	250K-500K	500K-750k	750K - 1M	1M - 1.5M	1.5M - 2M	2M-4M	4M-6MM	6M-8MM	8M-10MM
Supplier Management	\$49,000	\$49,000	\$63,000	\$78,000	\$91,000	\$183,000	\$244,000	\$305,000	\$366,000	\$412,000
Sourcing Management	\$49,000	\$49,000	\$63,000	\$78,000	\$91,000	\$183,000	\$244,000	\$305,000	\$366,000	\$412,000
Contract Lite	\$23,000	\$23,000	\$29,000	\$35,000	\$43,000	\$55,000	\$98,000	\$146,000	\$195,000	\$244,000
Contract Pro (CLM)	\$1,625/user									
Purchasing (Req, PO, CO, CM)	\$82,000	\$82,000	\$105,000	\$128,000	\$152,000	\$305,000	\$402,000	\$500,000	\$598,000	\$671,000
Marketplace	\$61,000	\$91,000	\$152,000	\$183,000	\$213,000	\$244,000	\$280,000	\$317,000	\$354,000	\$384,000
Invoice	\$49,000	\$49,000	\$63,000	\$78,000	\$91,000	\$183,000	\$244,000	\$305,000	\$366,000	\$415,000
Forms Builder	\$6,000	\$6,000	\$9,000	\$11,000	\$12,000	\$24,000	\$37,000	\$49,000	\$61,000	\$73,000
Small Business Engine	\$5,000	\$5,000	\$6,000	\$7,000	\$12,000	\$18,000	\$24,000	\$37,000	\$49,000	\$61,000
Business Intelligence	\$6,000	\$6,000	\$15,000	\$23,000	\$30,000	\$37,000	\$61,000	\$85,000	\$110,000	\$152,000
Integration	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$62,000	\$82,000	\$102,000	\$123,000	\$141,000
Reconciler*	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD

* Contact Periscope for Enterprise Pricing or Self-Funded, Transaction based Pricing

Periscope ePro Platform STATE Pricing	Population - State					
	500K-1M	1M - 2M	2M-4M	4M-10M	10M-20M	20M+
Supplier Management	\$91,000	\$109,000	\$151,000	\$201,000	\$246,000	\$275,000
Sourcing Management	\$134,000	\$134,000	\$151,000	\$201,000	\$246,000	\$275,000
Purchasing (Req, PO, CO, CM)	\$151,000	\$212,000	\$290,000	\$365,000	\$460,000	\$554,000
Invoice	\$91,000	\$122,000	\$157,000	\$251,000	\$307,000	\$344,000
Marketplace	\$222,000	\$222,000	\$296,000	\$371,000	\$467,000	\$567,000
Contract Pro (CLM)	\$219,000	\$276,000	\$309,000	\$374,000	Available Upon Request	Available Upon Request
Contract Lite	\$43,000	\$55,000	\$71,000	\$112,000	\$138,000	\$155,000
Reconciler*	TBD	TBD	TBD	TBD	TBD	TBD
Business Intelligence	\$22,000	\$34,000	\$61,000	\$116,000	\$140,000	\$159,000
Integration	\$48,000	\$65,000	\$106,000	\$159,000	\$194,000	\$217,000

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Periscope Marketplace LOCAL - Pricing	Population - City & County									
	0 -250K	250K-500K	500K-750k	750K - 1M	1M - 1.5M	1.5M - 2M	2M-4M	4M-6MM	6M-8MM	8M-10MM
Marketplace Shopping	\$61,000	\$91,000	\$152,000	\$183,000	\$213,000	\$244,000	\$280,000	\$317,000	\$354,000	\$384,000
Marketplace Ordering	\$21,000	\$30,000	\$50,000	\$61,000	\$71,000	\$80,000	\$93,000	\$105,000	\$117,000	\$127,000
Marketplace Integration	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000

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Periscope Marketplace STATE Pricing	Population - State					
	500K-1M	1M - 2M	2M-4M	4M-10M	10M-20M	20M+
Marketplace Shopping	\$182,040	\$182,040	\$242,720	\$304,220	\$382,940	\$464,940
Marketplace Ordering	\$59,860	\$59,860	\$80,360	\$100,040	\$126,280	\$153,340
Marketplace Integration	\$19,680	\$19,680	\$24,600	\$30,340	\$40,180	\$50,020

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Periscope CLM STATE Pricing	Population - State					
	500K-1M	1M - 2M	2M-4M	4M-10M	10M-20M	20M+
Periscope CLM - Powered by Agiloft	\$219,000	\$276,000	\$309,000	\$374,000	Available Upon Request	Available Upon Request

Periscope CLM LOCAL Pricing
Periscope CLM - Powered by Agiloft

\$1,625/user

Periscope Source LOCAL - Pricing	Municipalities/Cities/Town/Villages	County	School District	University	Special Purpose District/Politics
	Base Annual Cost	\$6,500	\$12,500	\$4,000	\$4,000
Variable Cost per capita	\$0.150	\$0.075	\$1.000	\$1.000	\$0.075
Variable Cost Basis	Population	Population	Enrollment	Enrollment	Population
Annual Cap (base + variable)	\$125,000	\$200,000	no cap	no cap	\$200,000
Annual Price increases	negotiable	negotiable	negotiable	negotiable	negotiable
Implementation as a % of annualized subscription cost for initial term	30%	30%	30%	30%	30%
Renewal Options	min 1 year	min 1 year	min 1 year	min 1 year	min 1 year
Annual Maintenance	included	included	included	included	included
Support and Offsite Training	included	included	included	included	included
Onsite Training	\$3,200/day+travel	\$3,200/day+travel	\$3,200/day+travel	\$3,200/day+travel	\$3,200/day+travel

* Contact Periscope for Enterprise Pricing

SERVICES	MSRP
Project Management - Senior Project Manager	\$275.00
Project Management - Project Manager	\$255.00
Application Exploration and Business Process Consulting - Senior Business Analyst	\$275.00
Application Exploration and Business Process Consulting - Business Analyst	\$255.00
Software Deployment and Modification - Installation Technician	\$235.00
Training - Training Specialist	\$185.00
Software Testing - Quality Assurance Specialist	\$235.00
Software Deployment and Modification - Software Specialist	\$235.00
End-User Documentation - Documentation Specialist	\$185.00