ARBuy: OSP Lunch & Learn

Friday, February 5, 2021

ARBUY

Introductions

Transformation & Shared Services

- Jerry Pack, TSS Project Manager

- Camber Thompson, OSP Senior Procurement Manager

- Paul Ford, OSP Procurement Support Manger

Periscope

- Andy Davis, General Manager

- Greg Higgins, Project Director

- Adrienne Barnett, Project Manager

What We'll Cover…

- ARBuy Program Overview
- Phase 1 Scope & Timing
- Phase 2 Scope
- Demo of ARBuy Marketplace
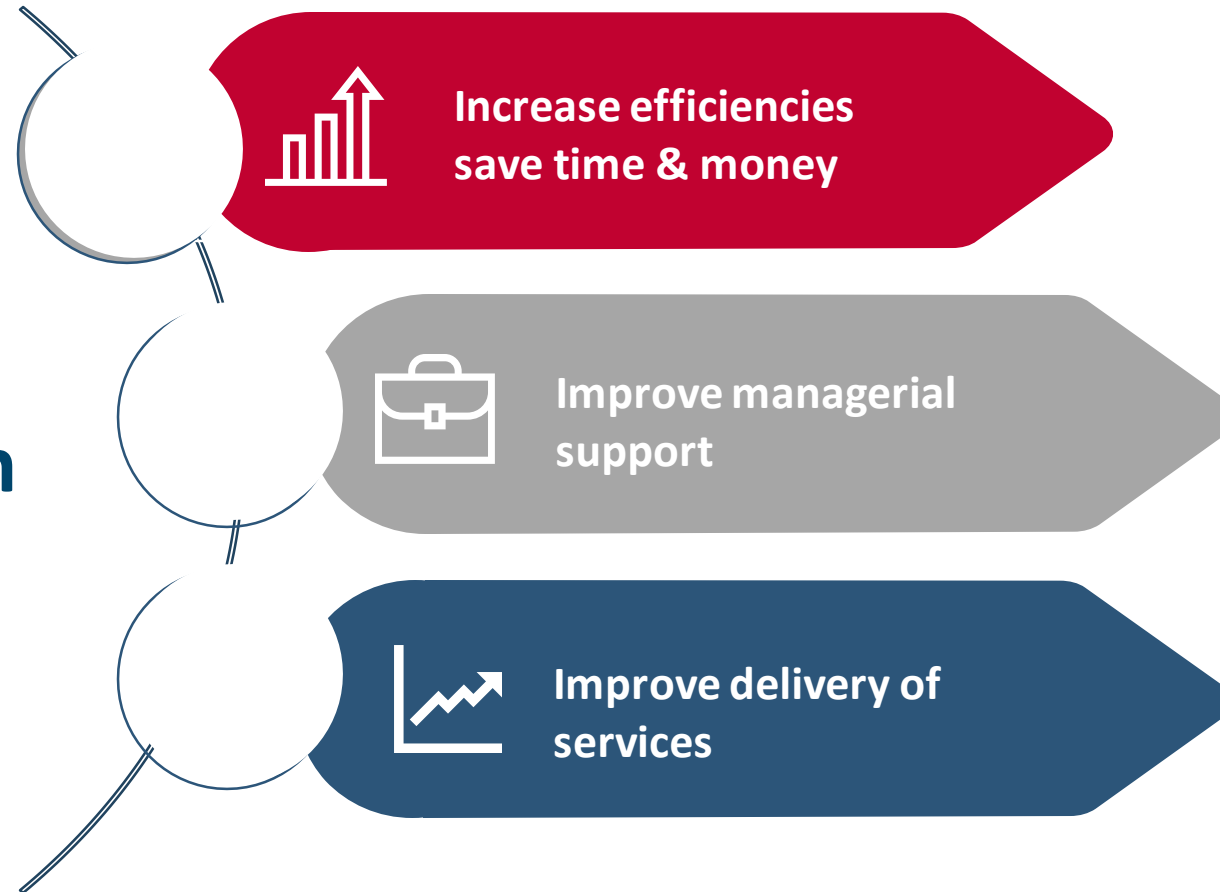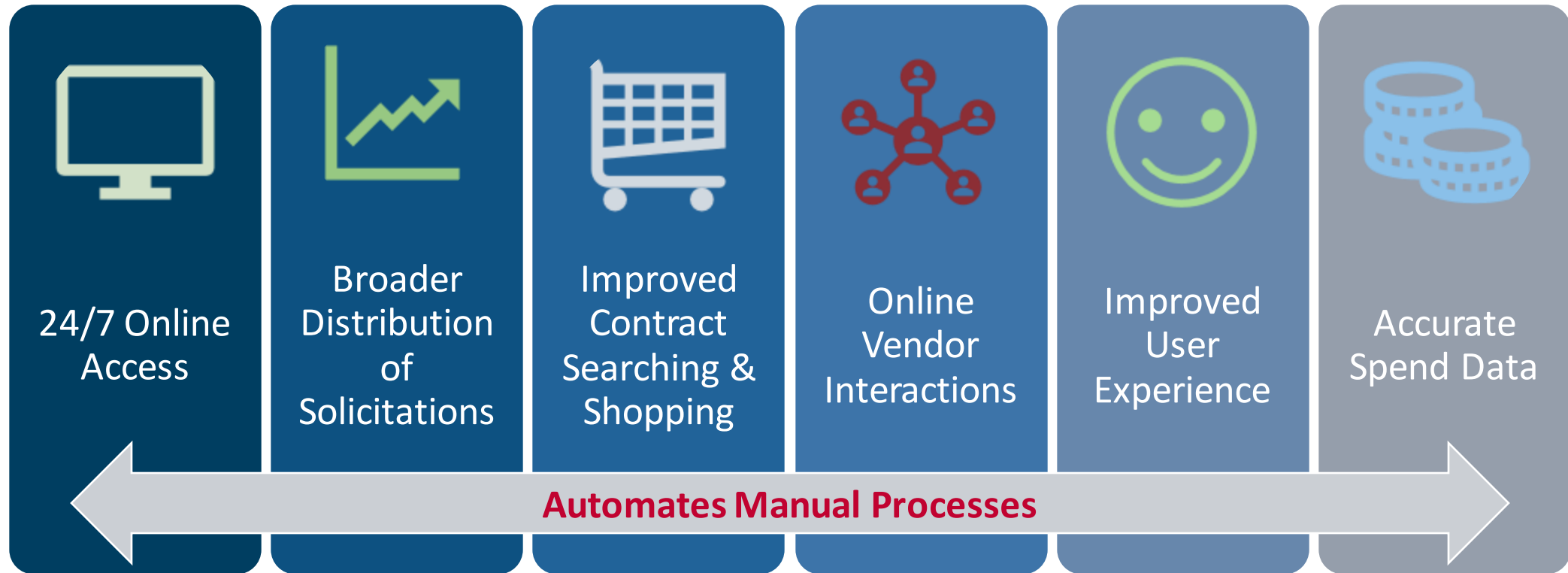
ARBuy Program Overview

ARBuy Vision

- An eProcurement system that all Departments can easily use

- Streamlined and consistent uses of ARBuy across Departments

- Process efficiencies and elimination of paper-based documents, routing, etc.

- Consumer shopping experience for easy buying

- Good spend data: for strategic sourcing and savings to the State

- Increased competition: making it easy and transparent for suppliers to respond to solicitations and do business with the State

- Visibility (for Buyers) into Woman-owned, Minority-owned and Veteran-owned suppliers: increasing opportunities for them

Alignment with TSS Strategy

Pillars of Transformation

Increase efficiencies save time & money

Improve managerial support

Improve delivery of services

ARBuy Benefits

| 24/7 Online Access | Broader Distribution of Solicitations | Improved Contract Searching & Shopping | Online Vendor Interactions | Improved User Experience | Accurate Spend Data |

Automates Manual Processes

ARBuy Benefits To Suppliers

- Increased spend on Statewide contracts due to visibility and consumer shopping in Marketplace by state agencies, departments, cities, counties, K12, universities and special districts (coops)
- Event marketing of ARBuy at local and state association shows
- Gerneral Manager and sales team selling/promoting the goods and services that are available through state contracts to local goverments and agencies

ARBuy Program Scope

- Hosted eProcurement SaaS Solution
- Ongoing Supplier Enablement Services
- Ongoing End User Training Services
- Ongoing Local Government Enablement
- Strategic Sourcing
- 5-year Contract
- Two Phase Implementation Project

Phase 1 Scope & Timing

Phase 1 Scope

- Supplier Registration and Management
- Solicitations, Quotes, Awards
- Contracting
- Contract Lifecycle Management – OSP Pilot
- Marketplace Searching & Shopping
- AASIS Integration Design & Development
- Organizational Change Management Services

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ARBuy Phase 1 – Key Functionality

Office of State Procurement

Automate procurement functionality:

- Create and Post Solicitations
- Receive, Evaluate and Award Solicitations
- Create and manage contracts

Local Govts & AR Depts

Introduce "Marketplace":

- Browse Statewide contracts in ARBuy
- Purchase from Statewide contracts in ARBuy

Suppliers & Vendors

Register & self-manage ARBuy account:

- Search, Receive, Review Solicitations
- Respond to Solicitations

AR BUY

ARBuy Phase 1 – Timing & Activities

Preparation ('til mid-March)

- Testing by OSP
- Load contracts & catalogs
- Set up of users & other system configurations
- Register vendors
- Complete documentation

Training (early March)

- Schedule
- Assign online curriculum to OSP Buyers
- Complete online courses
- Deliver "facilitated" course for OSP Buyers
- Deliver "facilitated" course for administrators

Go Live (mid-March)

- OSP Buyers develop Solicitations & Contracts in ARBuy
- Local govts use ARBuy for searching & shopping
- Team prepares for Phase II

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Phase 2 Scope

Interested in what is next? We will cover Phase 2 in depth in a future lunch & learn.

- Requisitions
- Purchase Orders
- Contract Lifecycle Management – All Depts
- AASIS Integration Go Live
- Organizational Change Management Services

ARBuy Marketplace

Leverage the hard work that is done in OSP

Make searching & shopping easy for end users

Increase usage of Statewide contracts

Save time, Save money: across the State

And now to show you the ARBuy magic...

Question & Answer

Questions?

Please email Adrienne at
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