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Software Products: SaaS Periscope
ePRO

CPO-4727

Periscope Holdings,
Inc.

Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - State Supplier Management	State 500K-1M	18.00%
Annual SaaS - State Sourcing Management	State 500K-1M	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 500K-1M	18.00%
Annual SaaS - State Invoice	State 500K-1M	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmgt	State 500K-1M	18.00%
Annual SaaS - State Contract Pro (CLM)	State 500K-1M	18.00%
Annual SaaS - State Contract Lite	State 500K-1M	18.00%
Annual SaaS - State Reconciler*	State 500K-1M	18.00%
Annual SaaS - State Business Intelligence	State 500K-1M	18.00%
Annual SaaS - State Integration	State 500K-1M	18.00%
Annual SaaS - State Supplier Management	State 1M - 2M	18.00%
Annual SaaS - State Sourcing Management	State 1M - 2M	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 1M - 2M	18.00%
Annual SaaS Fee - State Invoice	State 1M - 2M	18.00%

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Software Products: SaaS Periscope
ePRO

CPO-4727

Periscope Holdings,
Inc.

Annual SaaS - State Marketplace Shopping & Catalog Mgmgt	State 1M - 2M	18.00%
Annual SaaS - State Contract Pro (CLM)	State 1M - 2M	18.00%
Annual SaaS - State Contract Lite	State 1M - 2M	18.00%
Annual SaaS - State Reconciler*	State 1M - 2M	18.00%
Annual SaaS - State Business Intelligence	State 1M - 2M	18.00%
Annual SaaS - State Integration	State 1M - 2M	18.00%
Annual SaaS - State Supplier Management	State 2M-4M	18.00%

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Periscope Holdings,
Inc.

Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - State Sourcing Management	State 2M-4M	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 2M-4M	18.00%
Annual SaaS - State Invoice	State 2M-4M	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmgt	State 2M-4M	18.00%
Annual SaaS - State Contract Pro (CLM)	State 2M-4M	18.00%
Annual SaaS - State Contract Lite	State 2M-4M	18.00%
Annual SaaS - State Reconciler*	State 2M-4M	18.00%
Annual SaaS - State Business Intelligence	State 2M-4M	18.00%
Annual SaaS - State Integration	State 2M-4M	18.00%
Annual SaaS - State Supplier Management	State 2M-4M	18.00%
Annual SaaS - State Sourcing Management	State 4M-10M	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 4M-10M	18.00%
Annual SaaS - State Invoice	State 4M-10M	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmgt	State 4M-10M	18.00%
Annual SaaS - State Contract Pro (CLM)	State 4M-10M	18.00%
Annual SaaS - State Contract Lite	State 4M-10M	18.00%
Annual SaaS - State Reconciler*	State 4M-10M	18.00%
Annual SaaS - State Business Intelligence	State 4M-10M	18.00%
Annual SaaS - State Integration	State 4M-10M	18.00%
Annual SaaS - State Supplier Management	State 4M-10M	18.00%
Annual SaaS - State Sourcing Management	State 10M-20M	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 10M-20M	18.00%

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CPO-4T27

Periscope Holdings,
Inc.

Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - State Invoice	State 10M-20M	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmgt	State 10M-20M	18.00%
Annual SaaS - State Contract Pro (CLM)	State 10M-20M	18.00%
Annual SaaS - State Contract Lite	State 10M-20M	18.00%
Annual SaaS - State Reconciler*	State 10M-20M	18.00%
Annual SaaS - State Business Intelligence	State 10M-20M	18.00%
Annual SaaS - State Integration	State 10M-20M	18.00%
Annual SaaS - State Supplier Management	State 10M-20M	18.00%
Annual SaaS - State Sourcing Management	State 20M+	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 20M+	18.00%
Annual SaaS - State Invoice	State 20M+	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmgt	State 20M+	18.00%
Annual SaaS - State Contract Pro (CLM)	State 20M+	18.00%
Annual SaaS - State Contract Lite	State 20M+	18.00%
Annual SaaS - State Reconciler*	State 20M+	18.00%
Annual SaaS - State Business Intelligence	State 20M+	18.00%
Annual SaaS - State Integration	State 20M+	18.00%
Annual SaaS - State Self-Funded / Transaction Fee	State ePro	18.00%

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Periscope Holdings,
Inc.

Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - State Enterprise ePro	State ePro Enterprise	18.00%
Annual SaaS - City & County Sourcing Management	City & County 0 -250K	18.00%
Annual SaaS - City & County Supplier Management	City & County 0 -250K	18.00%
Annual SaaS - City & County Contract Lite	City & County 0 -250K	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 0 -250K	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 0 -250K	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 0 -250K	18.00%
Annual SaaS - City & County Invoicing	City & County 0 -250K	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 0 -250K	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 0 -250K	18.00%
Annual SaaS - City & County Business Intelligence	City & County 0 -250K	18.00%
Annual SaaS - City & County Integration	City & County 0 -250K	18.00%
Annual SaaS - City & County Reconciler*	City & County 0 -250K	18.00%
Annual SaaS - City & County Sourcing Management	City & County 250K-500K	18.00%
Annual SaaS- City & County Supplier Management	City & County 250K-500K	18.00%
Annual SaaS - City & County Contract Lite	City & County 250K-500K	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 250K-500K	18.00%

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Periscope Holdings,
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Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 250K-500K	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 250K-500K	18.00%
Annual SaaS - City & County Invoicing	City & County 250K-500K	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 250K-500K	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 250K-500K	18.00%
Annual SaaS - City & County Business Intelligence	City & County 250K-500K	18.00%
Annual SaaS - City & County Integration	City & County 250K-500K	18.00%
Annual SaaS - City & County Reconciler*	City & County 250K-500K	18.00%
Annual SaaS - City & County Sourcing Management	City & County 500K-750k	18.00%
Annual SaaS - City & County Supplier Management	City & County 500K-750k	18.00%
Annual SaaS - City & County Contract Lite	City & County 500K-750k	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 500K-750k	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 500K-750k	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 500K-750k	18.00%

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Periscope Holdings,
Inc.

Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - City & County Invoicing	City & County 500K-750k	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 500K-750k	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 500K-750k	18.00%
Annual SaaS - City & County Business Intelligence	City & County 500K-750k	18.00%
Annual SaaS - City & County Integration	City & County 500K-750k	18.00%
Annual SaaS - City & County Reconciler*	City & County 500K-750k	18.00%
Annual SaaS - City & County Sourcing Management	City & County 750K - 1M	18.00%
Annual SaaS - City & County Supplier Management	City & County 750K - 1M	18.00%
Annual SaaS - City & County Contract Lite	City & County 750K - 1M	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 750K - 1M	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 750K - 1M	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 750K - 1M	18.00%
Annual SaaS - City & County Invoicing	City & County 750K - 1M	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 750K - 1M	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 750K - 1M	18.00%
Annual SaaS - City & County Business Intelligence	City & County 750K - 1M	18.00%
Annual SaaS - City & County Integration	City & County 750K - 1M	18.00%

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Periscope Holdings,
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Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - City & County Reconciler*	City & County 750K - 1M	18.00%
Annual SaaS - City & County Sourcing Management	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Supplier Management	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Contract Lite	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Invoicing	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Business Intelligence	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Integration	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Reconciler*	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Sourcing Management	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Supplier Management	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Contract Lite	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Invoicing	City & County 1.5M - 2M	18.00%

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Periscope Holdings,
Inc.

Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - City & County Forms Builder Module	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Business Intelligence	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Integration	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Reconciler*	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Sourcing Management	City & County 2M-4M	18.00%
Annual SaaS - City & County Supplier Management	City & County 2M-4M	18.00%
Annual SaaS - City & County Contract Lite	City & County 2M-4M	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 2M-4M	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 2M-4M	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 2M-4M	18.00%
Annual SaaS - City & County Invoicing	City & County 2M-4M	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 2M-4M	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 2M-4M	18.00%
Annual SaaS - City & County Business Intelligence	City & County 2M-4M	18.00%
Annual SaaS - City & County Integration	City & County 2M-4M	18.00%
Annual SaaS - City & County Reconciler*	City & County 2M-4M	18.00%
Annual SaaS - City & County Sourcing Management	City & County 4M-6MM	18.00%
Annual SaaS - City & County Supplier Management	City & County 4M-6MM	18.00%
Annual SaaS - City & County Contract Lite	City & County 4M-6MM	18.00%

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Periscope Holdings,
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Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - City & County Contract Pro (CLM)	City & County 4M-6MM	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 4M-6MM	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 4M-6MM	18.00%
Annual SaaS - City & County Invoicing	City & County 4M-6MM	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 4M-6MM	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 4M-6MM	18.00%
Annual SaaS - City & County Business Intelligence	City & County 4M-6MM	18.00%
Annual SaaS- City & County Integration	City & County 4M-6MM	18.00%
Annual SaaS - City & County Reconciler*	City & County 4M-6MM	18.00%
Annual SaaS - City & County Sourcing Management	City & County 6M-8MM	18.00%
Annual SaaS - City & County Supplier Management	City & County 6M-8MM	18.00%
Annual SaaS - City & County Contract Lite	City & County 6M-8MM	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 6M-8MM	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 6M-8MM	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 6M-8MM	18.00%
Annual SaaS - City & County Invoicing	City & County 6M-8MM	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 6M-8MM	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 6M-8MM	18.00%
Annual SaaS - City & County Business Intelligence	City & County 6M-8MM	18.00%
Annual SaaS - City & County Integration	City & County 6M-8MM	18.00%

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Periscope Holdings,
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Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - City & County Reconciler*	City & County 6M-8MM	18.00%
Annual SaaS - City & County Sourcing Management	City & County 8M-10MM	18.00%
Annual SaaS - City & County Supplier Management	City & County 8M-10MM	18.00%
Annual SaaS - City & County Contract Lite	City & County 8M-10MM	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 8M-10MM	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 8M-10MM	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 8M-10MM	18.00%
Annual SaaS - City & County Invoicing	City & County 8M-10MM	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 8M-10MM	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 8M-10MM	18.00%
Annual SaaS - City & County Business Intelligence	City & County 8M-10MM	18.00%
Annual SaaS - City & County Integration	City & County 8M-10MM	18.00%
Annual SaaS - City & County Reconciler*	City & County 8M-10MM	18.00%
Annual SaaS - City & County Self-Funded/Transaction	City & County Self-Funded/Transaction	18.00%
Annual SaaS - City & County Enterprise	City & County Enterprise	18.00%
Annual SaaS - K-12 & Special Districts	K-12 & Special District	18.00%

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Periscope Holdings,
Inc.

Software Products: SaaS Periscope Marketplace

Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - City & County Marketplace Shopping	City & County 0 -250K	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 0 -250K	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 0 -250K	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 250K-500K	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 250K-500K	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 250K-500K	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 500K-750k	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 500K-750k	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 500K-750k	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 750K - 1M	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 750K - 1M	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 750K - 1M	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 1M - 1.5M	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 1.5M - 2M	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 2M-4M	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 2M-4M	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 2M-4M	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 4M-6MM	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 4M-6MM	18.00%
Annual SaaS- City & County Marketplace Integration	City & County 4M-6MM	18.00%

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Periscope Holdings,
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Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - City & County Marketplace Shopping	City & County 6M-8MM	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 6M-8MM	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 6M-8MM	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 8M-10MM	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 8M-10MM	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 8M-10MM	18.00%
Annual SaaS - State Marketplace Shopping	State 500K-1M	18.00%
Annual SaaS - State Marketplace Ordering	State 500K-1M	18.00%
Annual SaaS - State Marketplace Integration	State 500K-1M	18.00%
Annual SaaS - State Marketplace Shopping	State 1M - 2M	18.00%
Annual SaaS - State Marketplace Ordering	State 1M - 2M	18.00%
Annual SaaS - State Marketplace Integration	State 1M - 2M	18.00%
Annual SaaS - State Marketplace Shopping	State 2M-4M	18.00%
Annual SaaS - State Marketplace Ordering	State 2M-4M	18.00%
Annual SaaS - State Marketplace Integration	State 2M-4M	18.00%
Annual SaaS - State Marketplace Shopping	State 4M-10M	18.00%
Annual SaaS - State Marketplace Ordering	State 4M-10M	18.00%
Annual SaaS - State Marketplace Integration	State 4M-10M	18.00%
Annual SaaS - State Marketplace Shopping	State 10M-20M	18.00%
Annual SaaS - State Marketplace Ordering	State 10M-20M	18.00%
Annual SaaS - State Marketplace Integration	State 10M-20M	18.00%
Annual SaaS - State Marketplace Shopping	State 20M+	18.00%
Annual SaaS - State Marketplace Ordering	State 20M+	18.00%
Annual SaaS - State Marketplace Integration	State 20M+	18.00%

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Pathology Holdings,
Inc.

Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - State Marketplace Enterprise	Enterprise	18.00%
Annual SaaS - State Marketplace Self-Funded/Transaction	Self-Funded/Transaction	18.00%

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Periscope Holdings,
Inc.

Software Products: SaaS Periscope Source

Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - Municipality/City/Town Village - Base Fee	Annual SaaS - Municipality/City/Town Village - Base Fee	18.00%
Annual SaaS - County - Base Fee	Annual Subscription Fee - County - Base Fee	18.00%
Annual SaaS - School District - Base Fee	Annual Subscription Fee - School District - Base Fee	18.00%
Annual SaaS - University - Base Fee	Annual Subscription Fee - University - Base Fee	18.00%
Annual SaaS - Special Purpose District / Political Subdivision - Base Fee	Annual Subscription Fee - Special Purpose District / Political Subdivision - Base Fee	18.00%
Annual SaaS - Municipality/City/Town Village - Variable Fee	Annual Subscription Fee - Municipality/City/Town Village - Variable Fee (Population)	18.00%
Annual SaaS - County - Variable Fee	Annual Subscription Fee - County - Variable Fee (Population)	18.00%
Annual SaaS - School District - Variable Fee	Annual Subscription Fee - School District - Variable Fee (Enrollment)	18.00%
Annual SaaS - University - Variable Fee	Annual Subscription Fee - University - Variable Fee (Enrollment)	18.00%

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Perfeecrge Holdings,
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Product Description	Product Part Number	DIR Customer Discount % off MSRP
Annual SaaS - Special Purpose District / Political Subdivision - Variable Fee	Annual Subscription Fee - Special Purpose District / Political Subdivision - Variable Fee (Population)	18.00%
Annual SaaS - Source Enterprise	Source Enterprise	18.00%

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Fortescue Holdings,
Inc.

Software
Services:

Service Description	Service Category	Service Part Number	Service Unit	DIR Customer Discount % off MSRP
Project Management - Senior Project Manager	Project Management - Senior Project Manager	N/A	Hour	9.75%
Project Management - Project Manager	Project Management - Project Manager	N/A	Hour	9.75%
Application Exploration and Business Process Consulting - Senior Business Analyst	Application Exploration and Business Process Consulting - Senior Business Analyst	N/A	Hour	9.75%
Application Exploration and Business Process Consulting - Business Analyst	Application Exploration and Business Process Consulting - Business Analyst	N/A	Hour	9.75%
Software Deployment and Modification - Installation Technician	Software Deployment and Modification - Installation Technician	N/A	Hour	9.75%
Training - Training Specialist	Training - Training Specialist	N/A	Hour	9.75%
Software Testing - Quality Assurance Specialist	Software Testing - Quality Assurance Specialist	N/A	Hour	9.75%
Software Deployment and Modification - Software Specialist	Software Deployment and Modification - Software Specialist	N/A	Hour	9.75%

Appendix C Pricing
Section
DIR-

CPO-4727

Fortescope Holdings,
Inc.

Service Description	Service Category	Service Part Number	Service Unit	DIR Customer Discount % off MSRP
End-User Documentation - Documentation Specialist	End-User Documentation - Documentation Specialist	N/A	Hour	9.75%